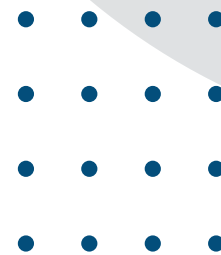


Hand In Hand

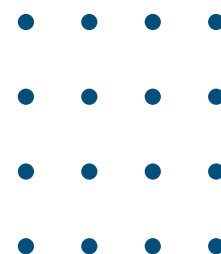
DEDICATED TO NURTURING AN ENDURING CONSUMER BUSINESS

Led by an operator and builder with a proven track record.



Jordan Scott

514.914.7043



WHY

WORK WITH JORDAN

A reliable professional, Jordan is not afraid to get his hands dirty and has the expertise and disposition to facilitate an ownership transition and help preserve your legacy and grow over time.

Jordan is seeking a high quality mass market consumer business to nurture and invest capital into the company. He provides certainty of closing with the flexibility to develop deal structures that directly address sellers' objectives.

If you care what happens next for your company, your employees, your customers, and your family, when you're ready - get in touch. Jordan would love to talk with you about what's next. He can truly relate to business owners when he meets them.

OVER 15 YEARS EXPERIENCE

Managing and enabling operating teams with P&L responsibility for L'Oréal cosmetics and a PE-backed, family operated, consumer brand portfolio.

THINKS AND ACTS LONG TERM

Respects the legacy of the owner(s) and will foster a culture that reinforces the company's value drivers and makes people happy to continue working there. All change is hard - people and relationships are everything.

AREAS OF FOCUS

SIZE • Up to \$50 million of sales

PROFILE • Growing, high quality



[HIHCOMMERCE.COM](https://hihcommerce.com)



[LINKEDIN.COM/IN/JORDANSCOTT](https://www.linkedin.com/in/jordanscott)



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LEARN MORE



CRITERIA

THE COMPANY

Up to \$50 million of sales
Established niche expertise

THE INDUSTRY

Consumer products
Outsourced manufacturing

THE SITUATION

Seeking to transition ownership with minimal disruption to the team, culture, customers.

JORDAN HIGHLY VALUES HIS DEAL INTERMEDIARY NETWORK, AND HAS DEVELOPED A THOUGHTFUL REFERRAL PROGRAM THAT COMPENSATES PARTNERS FOR OPPORTUNITIES THAT RESULT IN A CLOSED TRANSACTION.



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LIKES

Mass market products
Recognized retailer partnerships
Direct import model
Ecommerce as a distribution channel

AVOIDS

Contract manufacturers who do not possess a key differentiator (i.e. design expertise, product development capabilities, etc.)

